



Gregory J. Scandaglia

partner

Greg is a trial lawyer with over 30 years of experience representing clients across a wide variety of industries. Throughout his career, Greg has obtained favorable results as lead trial counsel for clients in courts and arbitrations across the country. He obtained a \$22.9 million jury verdict in a federal case involving the transfer of the largest parcel of undeveloped real estate in Chicago, which he successfully defended on appeal before the Seventh Circuit. This outcome was recognized as a Top 100 Verdict of the Year by the National Law Journal. In another federal jury trial, Greg obtained a complete defense verdict on behalf of the owner of a luxury resort in Los Cabos facing claims for more than \$30 million in damages in connection with the purchase of the resort. Greg obtained a complete defense award in an arbitration on behalf of a privately-held multinational toy company facing claims for more than \$5 million in damages arising out of the development of a new e-commerce platform. In another arbitration, Greg obtained a multimillion-dollar award on behalf of investors who had been squeezed out of a large real estate development project.

In addition to commercial litigation, Greg represents clients in white collar criminal matters and internal investigations. Greg's practice in this area dates back to his tenure in the Antitrust Division for the United States Department of Justice where he successfully prosecuted civil and criminal cases. Greg represented a high net worth individual in a federal criminal prosecution involving an undeclared Swiss bank account, ultimately obtaining a sentence of probation and community service without any term of incarceration, which was affirmed following an appeal by the government. He represented the North American division of a large publicly-traded food services company in a federal criminal investigation of alleged fraud in government contracting. He represented high-level executives and other professionals in connection with federal grand jury proceedings involving alleged anticompetitive activity (including price-fixing, territorial allocation and output restrictions), bankruptcy fraud, and other white collar crimes, often obtaining immunity or otherwise resolving the matter without the filing of charges. In addition, Greg has handled internal investigations of misconduct by executives and other matters on behalf of corporate boards and owners.

After being a partner at a large international firm, Greg started his own litigation boutique. He is a trusted counselor for business leaders, advising

CONTACT

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EDUCATION

American University Washington
College of Law, J.D., 1986

Stony Brook University, B.A., 1983

SERVICES

Litigation

- Commercial litigation
- Antitrust litigation
- Hospitality
- Non-competition and trade secrets litigation
- Insurance litigation
- Class actions, mass torts and MDLs

Investigations, White Collar Defense & Shareholder Litigation

- Shareholder and derivative litigation
- White collar criminal defense

Business Competition, Advice & Litigation

Real Estate

- Hospitality
- Real estate litigation

owners of commercial real estate assets, luxury hotels, resorts and private clubs on a myriad of contract and other business issues. He assists high net worth individuals dealing with an array of personal and high stakes matters and counsels companies in the real estate, financial services and consumer goods manufacturing industries with highly sensitive cybersecurity incidents.

REPRESENTATIVE MATTERS

Litigation – Hospitality

- Defended a hotel owner and a management company against breach of contract and fraud claims arising out of the purchase of a \$101 million resort property in which the plaintiff sought \$30 million in damages
- Represented the owners of luxury hotels located in Manhattan and Santa Barbara in an AAA arbitration and federal litigation against a brand management company involving claims of mismanagement seeking termination of the hotel management agreements
- Represented the owner of a luxury resort and related parties in a California state court action involving contract and tort claims arising out of the termination of a service provider at the property
- Represented the owner of a Manhattan luxury hotel in federal litigation involving breach of contract, indemnity and negligence claims arising out of a \$100 million+ renovation project
- Represented an ultra-high-net-worth individual and a related entity in federal and state courts against palimony and related claims

Litigation – Real Estate

- Obtained a \$22.9 million verdict in a federal case involving the transfer of the largest parcel of undeveloped real estate in Chicago in violation of a secured collateral agreement
- Represented minority investors in an AAA arbitration in a breach of contract, breach of fiduciary and shareholder oppression case against multi-national real estate holding company involving an unlawful liquidation of the clients' investment in a real estate development project of a 62-acre real estate investment project in Chicago
- Represent a large commercial real estate development company in a complex, multiphase fraud and breach of fiduciary duty trial in Chancery Court seeking a multimillion-dollar damages award
- Represented a major securities firm in a multimillion-dollar breach of contract and professional malpractice action arising out of the acquisition of a large nursing home business
- Represented a large, closely-held home design company with significant real estate holdings in a shareholder dispute
- Represented a real estate investment firm in a \$54 million commercial foreclosure lawsuit against a defaulted borrower
- Represented a national real estate development company in a lease dispute arising out of a multimillion-dollar redevelopment and condominium renovation plan

SERVICES (CONTINUED)

Environmental

- Environmental litigation and toxic tort

Business Growth & Operation

- Hospitality

Entrepreneurship & Startups

- Hospitality

Labor & Employment

- Hospitality

- Represented a major retailer in a lawsuit brought by a grocery chain seeking temporary and permanent injunctive relief arising out of an alleged breach of a lease agreement
- Represented secured parties and senior bondholders in several multimillion-dollar, high profile judicial foreclosure actions of commercial properties throughout the Chicagoland area resulting in the delivery of fee simple title to the clients
- Represented the buyers of an iconic building on Chicago's "Magnificent Mile" in litigation over the allocation of millions of dollars in commercial rental payments under the relevant commercial leases
- Represented the owner of a New York City luxury hotel in an ADA class action
- Represented a California-based development group in the acquisition through a judicial sale of a \$62 million shopping center

Litigation – Competition and Antitrust

- Defended a major telecommunications firm in a national class action alleging deceptive trade practices
- Defended a major toy manufacturer in multimillion-dollar antitrust action alleging price-fixing, dealer termination and unlawful refusal to deal
- Represented a corporate officer before the European Commission in Brussels in an international antitrust investigation
- Prosecuted a price-fixing conspiracy in the retail gasoline industry
- Prosecuted bid-rigging conspiracies in the manufacturing supplies and heavy machinery industry

Litigation – Insurance

- Represented the owner of a luxury hotel and premier private club in an insurance coverage action in California state court arising out of two catastrophic events that caused more than \$60 million in claimed losses under a layered program of all-risk commercial property insurance subscribed to by a large group of national and international insurers and syndicates
- Represented insurance company in vicarious liability for fiduciary breaches alleged against a lawyer that recommended and sold client's insurance products
- Defended a major insurance carrier in a \$10 million excess coverage claim

Litigation – Intellectual Property

- Represented a multinational toy company in federal litigation involving claims for breach of contract and trademark infringement against a former licensee and related defendants
- Represented an Italian company in a suit alleging the infringement of a chemical patent for a starch used to manufacture biodegradable silverware and plates
- Represented a multinational toy company against a mobile game development company in a JAMS arbitration involving claims for breach of contract and trademark infringement
- Represented a manufacturer of industrial equipment in a patent infringement action
- Defended a major toy manufacturer in employment, breach of contract and software trade secret litigation
- Represented an e-commerce company in the arbitration of a multimillion-dollar website development dispute

Litigation – Toxic Torts and Product Liability

- Represented a major pharmaceutical manufacturer in a breach of contract and intentional misconduct action against a supplier of chemical reagent

- Represented a large international petroleum company in a toxic tort suit asserting claims for negligence, nuisance, trespass, intentional and negligent infliction of emotional distress and punitive damages arising out of alleged oil contamination in a rural town
- Represented a waste disposal firm in a breach of contract action relating to the construction of multimillion-dollar landfill
- Defended a national manufacturer of electronic equipment used in parimutuel betting facilities against claims for injury arising from the plaintiffs' alleged exposure to asbestos in defendants' products
- Represented an aircraft services corporation in product liability arbitration involving a non-fatal air crash

Appellate Advocacy

- Defended before the Seventh Circuit Court of Appeals a \$17.9 million judgment in conspiracy, contract and tortious interference case
- Defended before the Seventh Circuit Court of Appeals a sentence of probation and community service without incarceration in a criminal tax evasion case
- Represented high net worth individual before the Seventh Circuit Court of Appeals in connection with a criminal proceeding involving the application of the Fifth Amendment to the production of financial records
- Represented a telecommunications company before the Seventh Circuit Court of Appeals in a trade dress case involving federal preemption under the Telecommunications Act
- Represented a bank before the Illinois Appellate Court in a mortgage contract action involving the merger of the contract into a prior judgment

White Collar Criminal Defense, Enforcement Actions and Internal Investigations

- Represented an individual in a federal tax evasion prosecution
- Represented an international chemical manufacturer in a criminal price-fixing investigation
- Defended high-level executives in a federal grand jury investigations into price-fixing, territorial allocation and output restrictions in various manufacturing industries
- Defended an individual in a federal grand jury investigation of alleged bankruptcy fraud and false statements
- Defended an individual in a federal grand jury investigation of alleged commodity chemical price fixing
- Represented a North American division of a publicly-traded food services company in a federal criminal investigation of alleged fraud in government contracting

Civil and Administrative Proceedings

- Conducted federal investigations into corporate mergers in the chemical, concrete, metal fabricating and building materials industries
- Represented a paving company in a civil antitrust investigation by the Illinois Attorney General related to an alleged refusal to deal
- Represented an attorney in a proceeding before the Illinois Attorney Registration and Disciplinary Commission
- Represented a national retailer in regulatory proceedings relating to its implementation of uniform pricing policies

Internal Investigations

- Oversaw an internal investigation of a real estate investment company's cybersecurity and hard security protocols and oversaw the creation of new protocols for cybersecurity and crisis situations
- Conducted an internal investigation of an executive of a corporate acquisition target accused of criminal conduct
- Conducted an internal investigation of a recruiting software company's general counsel accused of embezzling funds from the company and counseled the chief executive officer regarding the findings of the investigation
- Conducted an internal investigation of alleged misconduct by a chief financial officer on behalf of ownership of a family of hospitality companies

Corporate Counseling

- Regularly counsels owners of luxury hotels, resorts, and private clubs located in Manhattan, Santa Barbara and Los Cabos in connection with matters involving hotel management agreements, brand manager relationships, leasing and other contract and business issues
- Counsels multinational toy company in connection with contract, charitable coventurer and other business issues
- Counseled executives in a real estate asset management company, a construction company and other industries regarding employment separation agreements
- Counseled the owner of a luxury automotive dealership concerning antitrust matters in connection with limitations on vehicle resales by customers
- Represented corporate owner of a business jet in connection with insurance claim for tens of millions of dollars in losses caused by airplane crash
- Secured insurance coverage on behalf of a property owner for substantial water damage to multimillion-dollar property
- Advised major corporations on the legality of various vertical and integrated business relationships
- Served as consortium counsel to technology joint venture organization
- Served as consortium counsel to electrical equipment manufacturing association
- Served as consortium counsel to American Bimetallic Association

BAR ADMISSIONS

- Illinois
- U.S. Court of Appeals for the Seventh Circuit
- U.S. District Court for the Northern District of Illinois (Trial Bar)
- U.S. District Court for the Central District of Illinois
- U.S. District Court for the Eastern District of Michigan

PUBLICATIONS

- "Temporary restraining orders and preliminary injunctions," Chapter 9, *Illinois Institute for Continuing Legal Education, Business & Commercial Litigation*, 2012-2018

PROFESSIONAL ASSOCIATIONS

- The Seventh Circuit Bar Association, Member
- Executive Club of Chicago, Member
- Chicago Bar Association, Hearing Division for the Judicial Evaluation Committee, Past Member

HONORS | AWARDS

- Illinois Super Lawyers
- Martindale-Hubbell®, AV Preeminent

COMMUNITY

- Kelly Hall YMCA, Board of Directors, 2013-present