



# Matthew D. Lapin

*partner*

Matt is a partner in the firm's Washington, D.C. office, where his practice focuses on anti-corruption, export controls, sanctions, customs and corporate compliance. Matt has served as trade compliance counsel to U.S. and non-U.S. headquartered Fortune 500 companies including multinational energy, medical products, pharmaceutical, utilities, technology and aerospace companies.

He frequently advises clients on export controls and sanctions issues, including investigations and disclosures involving the International Traffic in Arms Regulations (ITAR) and the U.S. Export Administration Regulations (EAR), as well as the various embargo and sanctions programs administered by the Office of Foreign Asset Controls (OFAC). In addition, Matt regularly assists clients in filings and response to requests from the Committee on Foreign Investment in the United States (CFIUS).

Matt also provides advice and counsel on a range of U.S. customs and tariff issues, such as classification, valuation, and country of origin, including protests and appeals before U.S. Customs and Border Protection (CBP). He also advises on issues involving international supply-chains, including anti-forced labor and conflict minerals regulations, and U.S. domestic content requirements for federal programs and incentives, including those under the Buy America Act, Buy American Act and Inflation Reduction Act.

Matt also routinely advises on critical elements of government contracting requirements involving the Federal Acquisition Regulations (FAR) and Defense Federal Acquisition Regulations Supplement (DFARS).

In addition, Matt advises on the Foreign Corrupt Practices Act (FCPA) and a variety of other domestic and international anti-bribery laws, working with clients to develop compliance programs and processes, conducting due diligence and leading internal investigations.

## REPRESENTATIVE MATTERS

- Conducted export controls classification review and developed compliance mechanisms for clients in the eVTOL, biotechnology and precision manufacturing equipment industries.

## CONTACT

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## EDUCATION

American University Washington  
College of Law, J.D., *cum laude*,  
1999

University of California, Irvine, *cum laude*, B.A., 1996

## SERVICES

### International Business & Trade

- Foreign Corrupt Practices Act and anti-bribery laws
- Foreign direct investment
- International trade compliance

### Business Growth & Operation

- Corporate governance

### Investigations, White Collar Defense & Shareholder Litigation

### Automotive & Mobility Emerging Technologies

- International trade

- Conducted internal investigations and represented clients in the aerospace and defense industry regarding voluntary disclosures before the Directorate of Defense Trade Controls.
- Represented clients in the energy services industry on voluntary disclosure issues involving BIS, OFAC and other non-U.S. sanctions and export controls regulations.
- Provided counsel and developed compliance program for a Tier 1 auto-parts manufacturing company in response to enforcement of U.S. anti-forced labor laws, such as the Uighur Forced Labor Prevention Act (UFLPA).
- Developed compliance mechanisms and conducted in-country due diligence mechanisms for sanctions and FCPA compliance by distributors of medical products in high-risk jurisdictions in Eastern Europe, CIS and the Middle East.
- Represented clients in the semiconductor, telecommunications and mining industries in responding to requests and filing submissions before CFIUS.
- Advised companies on complex country of origin issues, including those involving application of additional duties on Chinese-origin products under Section 301 Tariffs.
- Submitted and obtained ruling requests from CBP on behalf of clients regarding tariff classification.
- Provided training and developed compliance programs for tax credit and federal grant recipients of U.S. incentives for advanced manufacturing under the CHIPS Act and Inflation Reduction Act.
- Represented clients in the industrial and home goods industries with respect to seizures of goods by CBP.

#### BAR ADMISSIONS

- District of Columbia
- California (inactive)

#### PRESENTATIONS

- “Working with UFLPA’s Interagency Forced Labor Enforcement Task Force (FLETF) Amid an Intensified Enforcement Landscape: What They are Looking for and How to Foster Positive Working Relationships,” 11<sup>th</sup> Advanced Forum on Import Compliance & Enforcement, American Conference Institute, Nov. 8, 2023
- “E-Mobility, Renewable Energy & Site Selection,” German Federal Ministry for Economic Affairs and Climate Action (BMWK) Market Development Program for SMEs, German-US E-Mobility Trade Mission, June 30, 2023
- “Import and Export Control and Sanctions Compliance,” Association of Corporate Counsel Northeast Ohio, Sept. 29, 2022
- “Working with UFLPA’s Interagency Forced Labor Enforcement Task Force (FLETF) Amid an Intensified Enforcement Landscape: What they are Looking for and How to Foster Positive Working Relationships,” Advanced Forum on Import Compliance & Enforcement, Nov. 8, 2022

#### SERVICES (CONTINUED)

##### Mergers & Acquisitions

- Mergers and acquisitions, and other regulatory matters

##### Financial Institutions

- Representation of financial institution regulatory agencies
- Mergers and acquisitions, and other regulatory matters

- “An In-Depth Guide to Russia Sanctions: A Complete Review of Key Restrictions, Enforcement Actions, Critical Updates and Their Aftermath,” European Forum on Global Economic Sanctions, June 7, 2022
- “Overview of U.S. and Multinational Sanctions on Russia,” Southwest University of Political Science and Law (SWUPL) Club, March 2, 2022
- “Overview of U.S. Export Controls and Economic Sanctions,” Southwest University of Political Science and Law, Jan. 16, 2022
- “US Export Controls: Current Events & Future Trends,” Greater Columbus Chinese Chamber of Commerce, Nov. 4, 2021

#### PROFESSIONAL ASSOCIATIONS

- The District of Columbia Bar
- The State Bar of California
- American Bar Association, Section on International Law
- Society for Corporate Compliance and Ethics