



Theodore R. Walters

partner

Ted is a transactional and trial lawyer focusing his practice on corporate, health care, banking and real estate matters. He serves as partner-in-charge of the firm's Naples office and co-chair of the LGBTQ+ Business practice group.

Ted works with professionals with the establishment, structure, purchase, and sale of medical, dental, and veterinary practices. He assists in the creation of holding companies and conduit and professional entities, the conversion of medical and dental practices to concierge practices, and the drafting and review of real estate and equipment leases. In addition, he works to resolve labor and employment issues related to medical and dental practices, including non-compete provisions, non-solicitation provisions, and compensation, benefits and termination issues.

Ted's real estate practice encompasses residential and commercial projects, representing developers, associations, owners and lenders in planned communities, homeowners' associations, condominium associations, shopping centers and lease transactions. Ted drafts and litigates governing documents for associations and provides guidance to his clients on the ever-changing laws affecting these entities.

His experience with financial institution work includes negotiating and drafting for construction lending, secured lending, asset-based lending, bridge financing, leasing, securitizations, syndications, participations, letters of credit, and Export-Import Bank guarantees. Ted advises financial institutions on compliance issues, including the USA Patriot Act, Bank Secrecy Act, Federal Reserve regulations and state regulations. In addition to corporate transactional work such as entity formation, contract negotiation and drafting, Ted represents his clients in State and Federal court in complex civil litigation.

BAR ADMISSIONS

- District of Columbia
- Florida
- U.S. Court of Appeals for the Eleventh Circuit
- U.S. District Court for the Middle District of Florida
- U.S. District Court for the Northern District of Florida
- U.S. District Court for the Southern District of Florida

CONTACT

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Pronouns: he / him / his

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EDUCATION

University of Miami School of Law,
J.D., 1993

The American University, B.A.,
1985

LANGUAGES

- German, *conversational*

SERVICES

Banking & Finance

- Asset-based lending
- Commercial lending
- Real estate financing
- UCC and other commercial transactions

LGBTQ+ Business

Real Estate

- Commercial and residential development
- Commercial leasing
- Condominium development and operation

- U.S. Court of International Trade
- U.S. Tax Court

PRESENTATIONS

- “Negotiating Employment Contracts: Understanding the Fine Print,” Collier County Medical Society and NCH Healthcare System, Dec. 3, 2019
- “Naples Equality Means Business,” Community Foundation of Collier County, Oct. 3, 2019
- “Q&A: Legal Concerns for Medical Practices,” Collier County Medical Society Practice Administrators Series, Sept. 18, 2019
- “Don’t Labor Over Employment Law,” Collier County Medical Society Practice Administrator Series, June 5, 2019
- “Negotiating Employment Contracts: Understanding the Fine Print,” Collier County Medical Society and NCH Healthcare System Seminar Series, Oct. 30, 2018
- “Beyond HIPAA: Practical Medical Privacy Issues,” Collier County Medical Society Practice Administrators Series, July 12, 2018
- “Legal Updates for Physicians,” Collier County Medical Society Spring General Member Meeting, March 28, 2018
- “Construction Liens and Lender Liability,” First Florida Integrity Bank Training Day, Nov. 11, 2016
- “Legal Considerations for Physicians,” Collier County Medical Society, May 24, 2016
- “Transactional War Stories and Tips for Paralegals to Avoid Transactional Blunders,” Attorneys’ Title Fund Affiliate Assembly, October 2013

PROFESSIONAL ASSOCIATIONS

- Collier County Bar Association
- American Bar Association

HONORS | AWARDS

- *Best Lawyers®*, Business Organizations (including LLCs and Partnerships), Corporate Law
- *Naples Illustrated*, Top Lawyers, Real Estate Law

COMMUNITY

- Civil Traffic Infraction Hearing Office, 20th Judicial Circuit
- Immokalee High School Mock Trial Team Attorney Coach
- 20th Judicial Circuit High School Moot Court Competition Judge
- Florida Bar International Law Certification Committee, Current Member and past Chair and Vice-Chair
- Collier Senior Resources, Former Member of Board of Directors
- Leadership Collier, Class of 2006
- American Red Cross, Collier County Chapter, past Member of Board of Directors
- Avow Hospice PAWS Committee, past Chairman
- Pelican Landing Governing Documents Task Force, Chairman

SERVICES (CONTINUED)

Real Estate

- Construction and design contracts
- Foreclosures, receiverships and workouts
- Mortgage loans and other financing
- Purchase and sale transactions
- Real estate litigation
- Title insurance

Health Care

Business Growth & Operation

- Board and committee counsel
- Business transactions
- Organization, planning and financing

International Business & Trade

- Cross-border litigation and arbitration
- International financing, including letters of credit

Labor & Employment

Litigation

- Commercial litigation
- Construction
- Real estate

Securities