



# Karim A. Ali

*partner*

Karim is an experienced corporate transactional attorney with extensive experience drafting and negotiating real estate purchase agreements, commercial leases, supply agreements, consulting agreements, service agreements and various business contracts. In addition, Karim counsels clients in connection with a range of business transactions including the purchase and sale of real estate, private placements, mergers and acquisitions, emerging and privately held companies, manufacturing facilities and electronic financial service providers. Karim also advises wireless telecommunications carriers on matters of new cell site deployment to build out legacy and state-of-the-art wireless technologies nationwide.

## Karim uses his wide-ranging business experience to help companies grow and prosper.

Karim previously served as a real estate attorney at L Brands, Inc., where he negotiated a variety of real estate agreements for Victoria's Secret, Bath & Body Works, Express and The Limited, including various high profile shopping center and mixed-use developments throughout the United States. Before pursuing a legal career, Karim was a community development officer helping low-to-moderate-income communities obtain banking services, suitable lending products and critical lending-based education.

### BAR ADMISSIONS

- Ohio

### PRESENTATIONS

- "Being a Better Lawyer in Working with the LGBTQ+ Community," Porter Wright Annual Ethics Seminar, Dec. 9, 2021
- "LGBTQ Business Symposium," Porter Wright, Oct. 11, 2021
- "Ethical Considerations in the Diversity and Inclusion Space," 11th Law of Shale Plays Conference, Sept. 10, 2020

### CONTACT

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Pronouns: he / him / his

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### EDUCATION

The Ohio State University Michael  
E. Moritz College of Law, J.D., 2003

The Ohio State University Fisher  
College of Business, M.B.A., 2003

Talladega College, B.A., 1996

### SERVICES

#### Business Growth & Operation

- Business transactions
- Corporate governance

#### International Business & Trade

- Sales representation, distribution and licensing agreements

#### Mergers & Acquisitions

- Due diligence

#### Real Estate

- Purchase and sale transactions
- Commercial leasing

- “Returning to Work: Retail, Restaurant & Other Consumer-Facing Sectors Encountering the New Normal,” Porter Wright, May 28, 2020
- “Practice and Career Management: Planning and Transitioning - Should I Stay or Should I Go?,” Ohio Women’s Bar Association and Foundation Annual Meeting and Conference, April 26, 2018
- “Diversity Challenges in and Leadership from Mid-Size Cities,” Symposium on the State of Diversity and Inclusion in the Legal Profession, Institute for Inclusion in the Legal Profession, Aug. 2, 2016
- “Retail Versus Office Lease Negotiations,” Ohio State Bar Association, Aug. 6 & 13, 2014
- “Mergers and Acquisitions Primer,” Ohio State Bar Association webinar, January 2014
- “Commercial Leasing,” Ohio State Bar Association, August 2012
- “Top 10 Commercial Lease Provisions,” National Business Institute (NBI), August 2012
- “Navigating Retail Lease Negotiations”, International Council of Shopping Centers (ICSC) 2012 Ohio, Kentucky, Indiana and Michigan Retail Development and Law Symposium, March 2012

#### PROFESSIONAL ASSOCIATIONS

- Columbus Bar Association, Minorities in the Law, Co-Chairman
- Ohio State Bar Association, Law and Leadership Institute, Facilitator
- American Bar Association, Business Law Section
- International Council of Shopping Centers

#### HONORS | AWARDS

- *Best Lawyers*®, Corporate Law and Real Estate Law
- *Columbus Business First*, Outstanding Diversity Champion
- *Columbus Business First*, Forty Under 40
- *Ohio Super Lawyers*®, Rising Stars Edition, 2010-2013

#### COMMUNITY

- Law & Leadership Institute, Board Member
- Columbus Women’s Commission, Commissioner
- Habitat for Humanity-MidOhio, Board Member
- Leadership Columbus, Class of 2018
- Wexner Center for the Arts, Director’s Circle Member
- Directions for Youth and Families, Inc., former Board Member
- The Ohio State University Michael E. Moritz College of Law, Adjunct Law Professor

#### SERVICES (CONTINUED)

**Securities**

**Wireless & Telecommunications**

**Sports**

**Cannabis**

**LGBTQ+ Business**