



Andrew D. Shapiro

Andy is a litigator and trial attorney who crafts creative strategies to help clients navigate complicated business disputes. With nearly 20 years of experience, he excels at utilizing motion practice and pre-trial discovery to position his cases for favorable resolutions. Since 2009, Andy has served as an adjunct professor at the Northwestern Pritzker School of Law, where he teaches Pre-Trial Advocacy. When a case cannot be resolved before trial, Andy stands ready to try the case, having tried numerous cases before judges, juries and arbitrators throughout the country.

His experience extends to representing corporations, partnerships and individuals in a wide range of commercial disputes before trial and appellate courts, administrative agencies and arbitration panels. He has litigated multi-million and billion dollar insurance and reinsurance disputes on behalf of insurers, cedents and reinsurers, and represented plaintiffs and defendants in cases involving claims of antitrust price fixing and monopolization, breach of contract, breach of non-compete agreements, employment discrimination, statutory, common law, and consumer fraud, copyright infringement and breach of fiduciary duty.

He has been recognized for his pro-bono work with the Law Project of the Chicago Coalition for the Homeless and has represented clients in asylum claims, summary suspension hearings, and criminal and civil appears before the Illinois Appellate Court.

Representative Matters

Complex Commercial Litigation

- Represented insurer in billion dollar lawsuit alleging fraud and breach of contract against lenders, which were issued credit insurance policies for hundreds of thousands of home equity loans and lines of credit.
- Represented insurance company in dispute with Lloyd's of London syndicates and other insurers concerning coverage for multi-million dollar claim under professional indemnity policy.
- Represented title insurers in MDL proceeding in which insured alleged breach of closing protection letters and sought indemnification in connection with more than 200 opt-out cases.

Partner

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EDUCATION

University of Illinois College of Law,
J.D., *magna cum laude*, 2000

Miami University, B.S., 1997

SERVICES

Reinsurance Litigation & Arbitration

Litigation

- Antitrust litigation
- Class actions, mass torts and MDLs
- Commercial litigation
- Non-competition and trade secrets litigation
- Arbitration and mediation
- Insurance litigation
- Appellate and Supreme Court practice

Business Competition, Advice & Litigation

- Antitrust advice and litigation
- Non-compete, non-solicitation, non-recruitment and non-disclosure agreements

Real Estate

- Real estate litigation

Antitrust & Consumer Protection

Privacy & Data Security

- Represented insurance company in dispute with its insurer concerning coverage for multi-million dollar claim under professional liability policy.
- Represented client in action brought by a litigation trust for the benefit of creditors of extended stay hotels seeking recovery for allegedly illegal dividend distributions.
- Represented real estate investment trust in breach of contract action brought by former executive.
- Represented owner of 38-story office building and obtained dismissal of complaint seeking rescission of agreement to sell property and building.
- Represented former manager of a 39-story office building in breach of contract suit against building's owner.
- Represented large, direct-to-consumer clothing merchant in action alleging, inter alia, breach of contract, fraud and copyright infringement against a software provider.
- Represented developer in construction defect cases and related disputes with client's insurance carriers.

Reinsurance Arbitration

- Represented cedent at hearing relating to the reinsurance of annuity death and income benefits.
- Represented cedent at hearing relating to loss arising out of policy's supplementary payments provision.
- Represented cedent in dispute concerning the number of occurrences in underlying asbestos, silica and priest-abuse claims.
- Represented cedent in dispute regarding whether third-party administrator expenses were properly ceded as allocated loss adjustment expense.
- Represented cedent in matter involving reinsurer's claim that finite reinsurance policy should be reformed based on mutual mistake.
- Represented reinsurer in matter involving the consolidation of arbitrations arising out of multiple treaties.

Antitrust Litigation

- Represented global engineering and construction company in the first consummated merger case tried in an administrative hearing before the Federal Trade Commission in more than two decades
- Represented marketers of sulfur-based products in action alleging a conspiracy in the sulfuric acid industry in violation of Section 1 of the Sherman Act.
- Represented corrugated container manufacturers in class action, and subsequent opt-out litigation, alleging coordinated restrictions on linerboard supply.
- Represented world-leading producer of decorative surfacing products in class action alleging price-fixing conspiracy.

PROFESSIONAL ASSOCIATIONS

- ARIAS-U.S., *Law Committee*
- International Association of Privacy Professionals, Certified Information Privacy Professional (CIPP)



Bar Admissions

Illinois

U.S. Court of Appeals for the Third Circuit

U.S. Court of Appeals for the Seventh Circuit

U.S. District Court for the Northern District of Illinois (Trial Bar)

U.S. District Court for the Central District of Illinois

Presentations

- “Negotiation Workshop,” AIRROC, June 2015
- “Negotiation Workshop,” AIRROC, February 2014
- “Circuit Court Boot Camp: A Practical Trial Litigation Skills Program,” June 2011

Publications

- “‘I am not your lawyer.’ Five difficult but important words you may need to say to your boss,” *Corporate Counsel*, October 2011

Honors | Awards

- *Illinois Super Lawyers*[®]
- *Leading Lawyers*, Commercial Litigation and Insurance, Insurance Coverage & Reinsurance Law
- *Best Lawyers*[®], Antitrust Law and Insurance Law
- Martindale-Hubbell[®], AV Preeminent

Community

- Adjunct Professor, Northwestern Pritzker School of Law, 2009 - present
- Chicago Coalition for the Homeless, Member of Board of Directors, 2009 – 2016
- Insurance Industry Charitable Foundation, Member of Board of Directors, 2013 – 2015
- North Shore School District 112, Superintendent’s Citizen Finance and Facilities Committee Member, 2012 – 2014